



Business Development Officer 1 year experience

We look for you to focus on building business relationships with corporate and private leads by adding your personal sales touch through attending events, developing a network and leveraging referrals. You will be adept at identifying opportunities as well as having a strong ability to close opportunities and to make a lasting impression and build trusting partnerships.

You will need to be:

- Highly self-motivated and personable
- Confident with high integrity and a strong tenacity to outperform the competition.
- Financially astute with knowledge of business needs and concerns and must be able to demonstrate success in winning new business leads in a fast-paced environment by consistently achieving or exceeding agreed targets.
- You'll also need to possess a good understanding of client sales principles
- Be adept at executive corporate level negotiations and building long-term client relationships.
- Educated to degree level
- Able to speak and write good English plus one other European language